

Volume 1 - Expression of Interest

Title

EOI | "The Welcome" - Industrial Estate Land

Number

PSC2025/059

Issue Date

25 July 2025

EOI Closing Time and Lodgement Details	
EOI Closing Date:	14 August 2025
EOI Closing Time:	10am
EOI Lodgement:	The Council’s Electronic Tender Box; tenders@parkes.nsw.gov.au
Number of Unbound Hardcopies of EOI Response Required:	Nil
Hardcopy Delivery Instructions:	Nil
EOI Questions:	Via email only.

Contact Details – General Enquiries	
Contact’s Name:	Sharon Ross or Tania Iffland, Property Managers Parkes Shire Council 2 Cecile Street, Parkes NSW 2870
Contact’s Email Address:	Council@parkes.nsw.gov.au

Documents Comprising this Expression of Interest		
Item No.	Document Header	Document Title
1	Volume 1	Conditions of EOI
2	Volume 2	Conditions of Contract
3	Volume 3	Specification
4	Volume 4	Commercial Response Schedules
5	Volume 5	Technical Response Schedules

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1. Introduction

1.1 Details of the Council

Parkes Shire Council, is a progressive organisation within a prosperous regional economy and services the communities of Parkes, Bogan Gate, Trundle, Tullamore, Peak Hill, Alectown and Cookamidgera with a combined population of over 15,000.

At Parkes Shire Council we are led by our six core values: *community, innovation, integrity, respect, safety and teamwork*. These values were determined by Council employees and therefore reflect Council's personality and form a set of unbreakable rules. Our values guide the work we do, the choices we make and how we interact with each other and the community. By integrating these corporate values into everything we do, we are able to achieve our mission of delivering progress and value to our community.

Parkes is also host to the first NSW Government initiated Special Activation Precinct (SAP). The Parkes SAP is a new take on the conventional business park, reconfiguring the current concept and incorporating efficient economic practices to encourage business growth within regional NSW. (see <https://www.investparkes.com.au/Invest/Business-precincts/Parkes-Special-Activation-Precinct>). Parkes Council strongly supports the SAP and the SAP aspirations listed below are also supported by council for the wider region. Council strongly supports industries participation in the SAP.

The Parkes SAP has four (4) Precinct Aspirations

- 1) *Australia's largest inland freight and logistics HUB, with efficient access to the inland rail and the Parkes National Logistics HUB*
- 2) *The Central West's newest and most advanced enterprise precinct, producing high-value food and manufactured products for global and national markets*
- 3) *Australia first UNIDO eco-industrial park, and the nation's leading circular economy precinct*
- 4) *Streamlined planning in NSW first Special Activation Precinct*

From a logistics perspective Parkes aspires to be a synchromodal city and our location is the catalyst to drive that aspiration. Situated on the Newell Highway & Inland Railway between Melbourne and Brisbane at the intersection with the transcontinental railway linking Sydney to Perth, Adelaide and Darwin, establishes Parkes as a National Transport node and the crossroads of the Nation.

Synchromodality is the provision of efficient, reliable, flexible, and sustainable logistic services through the coordination and cooperation of stakeholders and the synchronization of operations within one or more supply chains driven by information and communication technologies (ICT) and intelligent transportation system (ITS) technologies. Synchromodality reduces costs, emissions, and delivery times while maintaining the quality of supply chain service through smart utilization of technology, automation, available resources and synchronization of transport flows.

Australia's logistics competitiveness will be heavily influenced by synchromodal and our capability in intelligent transportation system including, robotics, automation, autonomous vehicles and artificial intelligence. We see an automated, autonomous logistics sector in Parkes as a contributor to building those next generation jobs to ensure Australia's competitiveness into the future.



1.2 Summary of the Request

Council (the Principal), owner and developer of the South Parkes Industrial Estate, has an exciting opportunity to purchase approximately 60ha of unserviced Industrial land (final size determined by survey). The land is identified as "The Welcome" Industrial land release.

Council will consider offers for parcels 15ha and larger.

A more detailed brief of the extent of services required by Council is set out in Volume 3 – the Specification of this EOI document.

1.3 Structure and Purpose of this Request for Expression of Interest (EOI)

This Request is intended to provide Respondents with Information on the Project requirements and Council arrangements for the submission and evaluation of offers. It comprises the following parts:

Volume 1: Conditions of Expression of Interest

The purpose of Part 1 is to provide instructions as to how to prepare an Offer and details that will be evaluated by Council. More specifically Part 1 includes:

- the timetable with regard to the Offer process;
- the requirements for the preparation and lodgement;
- an overview of the offer evaluation method and criteria; and
- the procedures and protocols governing communication between Council and Respondents during the Offer process.

Volume 2: Conditions of Contract

Deleted

Volume 3: Specification

Provides all details of the requirement, including outputs and deliverables.

Volume 4: Response Schedules – Commercial

Contains the schedules that Respondents are required to complete when submitting an Offer with regards to pricing and commercial aspects.

Volume 5: Response Schedules – Technical

Contains the schedules that Respondents are required to complete when submitting an Offer with regards to technical aspects.

1.4 Contact Officers

Respondents should not seek information from any person(s) or rely on any information provided by any person(s) other than the Contact Officers on the front page of this document.



1.5 EOI Indicative Timetable

The timetable below provides details of key events and dates with regards to this Offer process. Dates may vary.

Event	Date
EOI Release	25/07/2025
EOI Closes	10.00am 14/8/2025
EOI Clarifications if required	14-15/8/2025
Selection of a preferred proponent if clear	19/8/2025
Final negotiations	As needed

1.6 Definitions

Unless the context requires otherwise, the following terms used in this Request have the meanings ascribed to them as set out below:

Closing Time - means the closing time for the receipt of EOI as set out on the Cover Page.

Conditions - means the Conditions of EOI set out in Part 1 of this Request.

Conforming Offer - means an Offer that complies with all sections of this Request.

Principal - means Council and/or Agency.

Cover Page - means the cover page of this Request.

Goods - means the item(s) which the Contractor is required to provide to the Principal under the contract as detailed in the EOI Document.

Late Offer - means an Offer received by the Council after the Closing Time.

Nominated Contact - means Council's "Nominated Contact Person" as set out on the Cover Page.

Non-Conforming Offer - means an Offer other than a Conforming Offer.

Period of Contract - means the contract duration as defined in Schedule 1 of Volume 2 – Conditions of Contract.

Principal's Representative - means the officer nominated by and representing the Principal for the purposes of the Contract.

Request - means the Principals documentation requesting the provision of goods/services/works from suitably qualified contractors.

Request for Offer - means the Principal's documentation requesting the provisions of goods/services/works from suitably qualified contractors.

Services - means the services which the contractor is required to provide to the Principal under the Contract as detailed in the EOI Documents.

Submission / Response – means the quotation provided by the Respondent in response to the Offer

Successful Offer - means the Offer accepted by Council to provide the Goods/Services.

Offer Evaluation Committee - means the committee responsible for evaluating responses to this EOI.

Offerer/Respondent - means the entity replying to the EOI.

Terms and Conditions of Agreement - means the contract formed by the acceptance of an Offer and governed by the Conditions of Contract.



2. Conditions of Expression of Interest

2.1 How to Prepare Your EOI Response

- Carefully read all parts of this document.
- Ensure you understand the requirements.
- Complete and return the Forms/Returnable Schedules including all attachments. The submission must be written in English.
- Make sure you have signed the Forms/Returnable Schedules and responded to all of the Selection Criteria.
- Lodge your Offer before the Deadline.

2.2 Amendments to the Request/Council Rights

The Respondent must not alter or add to the Request documents unless required by these Conditions of EOI.

Without limiting its rights at law or otherwise, Council reserves the right in its absolute discretion at any time to do one or any combination of the following prior to the closing date by notice to each Respondent:

- Defer the closing date or any other date under this EOI; or
- Vary, amend, change or modify any aspect of this EOI, in which case Council will issue an addendum to all Respondents correcting any ambiguity or mistake concerning or arising out of this Offer and any such addendum will become part of this EOI;
- Evaluate EOI as Council sees appropriate in the context of its requirements for the sale;
- Cease to proceed with the process outlined in this EOI or subsequent process;
- Accept all or part of an EOI;
- Reject any EOI;
- Accept an alternate EOI;
- Obtain further information from Respondents with respect to its offer for the purposes of clarification or explanation of its offer. This includes holding interviews with some or all Respondents, including any personnel nominated by the Respondent in the offer.

All Offers lodged will become the property of Council and on no account will they be returned to Respondents. Council is not bound to accept the highest offer or any Submission.

2.3 Clarification of the Request

If the Respondent has any doubt as to the meaning of any part of this Request or the scope of the work/specification required they should seek to clarify points of doubt or difficulty with the Contact Officer before submitting an Offer.

- If a Respondent considers the subject matter of a question to be confidential, it must clearly indicate this in the correspondence. Council, in its sole discretion, shall determine whether the matter raised in the question is of a confidential nature. If Council does not consider the subject matter of the question to be of a confidential nature, it shall give the Respondent the opportunity to withdraw the question.



- Council will respond in writing to questions submitted by Respondents as quickly as possible after receipt of the questions, however, the nature and extent of the questions will determine the time frame within which Council will be able to respond.

The Principal reserves the right not to answer requests for clarifying information made within seven days prior to the Deadline. Alternatively, when submitting its Offer the Respondent may include a statement of the interpretation upon which it relies and upon which the Offer has been prepared.

2.4 Respondents to inform themselves

The Information in this Request has been provided in good faith. It is intended only as an explanation of the Principal's requirements and is not intended to form the basis of a Respondent's decision on whether to enter into any contractual relationship with the Principal.

The Information provided does not purport to be all-inclusive or to contain all information that a prospective contractor may require. Respondents and their advisers must take their own steps to verify information which they use and must make an independent assessment of the opportunity described in this Request after making such investigation and taking such professional advice as they deem necessary.

Respondents will be deemed to have:

- examined the Request and any other information available in writing to Respondents for the purpose of this offer;
- examined all further information relevant to the risks, contingencies, and other circumstances having an effect on its Offer which is obtainable by the making of reasonable enquires;
- satisfied themselves as to the correctness and sufficiency of its Offer including offered prices which will be deemed to cover the cost of complying with this Request and of all matters and things necessary for the due and proper performance and completion of the work described therein; and
- satisfied themselves they have a full set of the Request documents and all relevant attachments which includes all pages which are numbered consecutively and that all supplements referred to are also included.

None of the Principal, the Principal's members, directors, officers, employees, agents or advisers make any representation or warranty as to the adequacy, accuracy, reasonableness or completeness of the Information.

Neither the Principal nor their professional advisers shall be liable for any loss or damage arising as a result of reliance on the Information nor for any expenses incurred by Respondents at any time.

Any advisers or agents appointed by the Principal, whether legal, financial, technical or other, will not be responsible to anyone other than the Principal for providing advice in connection with the Request.

2.5 Submission of Offer

The following documents need to be completed and submitted by the Respondent:

Volume 4 - Commercial Response Schedule, including;

- *Schedule C1 – Offer Form*
- *Schedule C2 – Schedule of Offer*
- *Schedule C3 – Departures, Clarifications and Assumptions*
- *Schedule C4 – Statement of Conflict of Interest and Fair Dealings*



- Schedule C5 – Statement of Compliance

Volume 5 – Technical Response Schedules, including;

- *Schedule T1 – Schedule of Executive Summary of Proposal [Including Capacity and Capability Statement]*
- *Schedule T2 - Regional Value from the Development*
- *Schedule T3 - Project Timelines*

Submit all information called for in the Offer documents.

Where applicable, refer to each Addendum and state that the Offer allows for the instructions given in the Addendum.

General information about the Respondent, such as brochures, advertising, product or company information or marketing brochures or presentations other than those expressly requested, are to be sent with the offer submission, is not required with the Offer unless expressly requested in the Response Schedules. If required the Offer Evaluation Committee will request these materials separately.

2.6 Lodgement of Submissions and Delivery Method

The Offer must be lodged by the closing date and time and by the method as outlined on the front cover page of this RFX.

Council may not consider Offer responses that cannot be evaluated due to being late, incomplete or corrupt.

Electronic lodgement must be 'fully complete' by closing time.

Files must be checked by a reputable virus scanning application prior to submission and be found to be free from virus malicious code or other properties (including executable code) that may compromise Council's IT environment.

Any PDF files must be provided in Adobe PDF.

2.7 Acceptance of Submissions

Unless otherwise stated in this Request, Submissions may be for all or part of the requirements and may be accepted by the Principal either wholly or in part. The Principal is not bound to accept the highest Submissions and may reject any or all Submissions and may waive any irregularities therein.

Acceptance of submission can only be approved by the passing of a Council resolution. Once a Council Resolution has been issued accepting an offer, written notification will be provided to the successful respondent notifying, and detailing to the extent, that the submission has been accepted.

A Submission shall be accepted (and for all purposes shall be deemed to be accepted) when a Council resolution has been passed detailing the conditions (if any) of the acceptance of a submission and a subsequent Notice of Acceptance will be provided to the Respondent; or is delivered by prepaid post; or sent by facsimile to the facsimile number given by the Respondent; or sent by email or some other electronic means to the address furnished in the Offer Form. In the latter case, the time of posting shall be deemed to be the time of acceptance.

No legal or other obligation will arise between a Respondent and the Principal in relation to the conduct or outcome of the Offer process unless and until that Council Resolution has been issued and subsequently the Respondent has received written notification from the principal of the acceptance of the Submission.



2.8 Rejection of Offer

An offer will be rejected without consideration of its merits in the event that:

- a) it is not submitted before the closing date and time; or
- b) it is not submitted at the place specified in the Request.

2.9 Late Offers

Late electronic offer submission will be subject to the terms and conditions as outlined in clause 2.7, eTendering Conditions, of Volume 1, Conditions of Offer.

2.10 Evaluation Methodology

Offer Responses will be evaluated against the evaluation criteria set out in Volume 1 of this EOI.

2.11 General Evaluation Considerations

Information provided by the Respondent in its response to Volume 4 and Volume 5 of this EOI will be the basis of the evaluation of these criteria. Respondent are advised to respond clearly to all of the requirements listed in Volume 3 of this EOI in its response to Volume 4 and Volume 5 of this EOI.

Council may, in its sole discretion, seek clarification from any Respondent regarding information contained in the Offer Response and may do so without notification to any other Respondent.

A Respondent may be invited to a one-on-one evaluation conference in order to review and clarify the Offer Response and to enable Council to interview key personnel identified in the Offer Response.

2.12 Evaluation Criteria

Offers will be assessed against both Commercial (Pricing etc.) and Technical (Non-Price) Criteria.

Offers will be assessed using a weighted scoring process based on information provided with the offer.

The following evaluation criteria will be used in the evaluation of Offers submissions received for this EOI:

Criteria	Weighted Score
Purchase Price per square metre	40%
Proposed Development of the site, including extent and nature of the development and contribution to the local & regional economy.	20%
Demonstrated Intention, Capability and Capacity to establish the development including capital value, timeframes and financial capacity.	20%
Contribution to the Parkes ethos including the SAP aspirations, contribution to Parkes as a National Transport Node, contribution to developing jobs of the future (for example automation, robotics, artificial intelligence)	20%
	100%

2.13 Alternative or Non-Conforming Submissions

The Principal reserves the right to accept an Alternative or Non-Conforming Offer Submissions.

If a Respondent wishes to submit an Alternative or Non-Conforming Offer it must also:



- a) Submit a conforming Offer
- b) Submit an unmarked copy of the Alternative or Non-Conforming Offer; and
- c) Submit a copy of the non-conforming Offer in a marked up form, which identifies all departures from the conforming offer. The detail provided must fully describe and price any conditions, qualifications, or departures from the specification for the Alternative or Non-Conforming offer.

Council may, at its absolute discretion, consider an Alternative or Non-Conforming Offer; however it is not obliged to do so.

2.14 Offer Validity Period

All Offers will remain valid and open for acceptance for a minimum period of ninety (90) days from the closing date and time or forty-five (45) days from the Principal's decision for determining the Offer, whichever is the later unless extended by mutual agreement between the Principal and the Respondent(s) in writing. Respondents may withdraw its offer at any time after the expiration of the Offer Validity Period.

2.15 Variation of Offer

- a) Before the Principal accepts any of the received Offer to Contract, a person who has submitted an Offer may, subject to subparagraphs below, vary the Offer:
 - i. by providing the Principal with further information by way of explanation or clarification, or
 - ii. by correcting a mistake or anomaly.
- b) Such a variation may be made either:
 - i. at the request of the Principal, or
 - ii. with the consent of the Principal at the request of the Respondent, but only if, in the circumstances, it appears reasonable to the Principal to allow the Respondent to provide information or correction.
- c) If an Offer is varied in accordance with this paragraph, the Principal will notify in writing all other Respondents that have the same or similar characteristics as the varied Offer, and provide them with the opportunity of varying its Offer in a similar way.
- d) The Principal will not consider a variation of an Offer if the variation would substantially alter the original Offer.

2.16 Identity of the Respondent

The identity of the Respondent and the Contractor is fundamental to the Principal. The Respondent will be the individual, individuals, corporation or corporations named as the Respondent in whose execution appears on the Offer Form in of this Request in Schedule C1 of Volume 3, Commercial Response Schedules.

2.17 Offer

The Offer outlined in the EOI must quote all prices exclusive of GST.

2.18 Ownership of Offers

All documents, materials, articles and information submitted by the Respondent as part of or in support of an Offer will become property of the Principal and will not be returned to the Respondent



at the conclusion of the Offer process. The Respondent will be entitled to retain copyright and other intellectual property rights therein, unless otherwise provided by the Contract.

The Respondent does not acquire intellectual property rights in the Request documents. Respondents shall not reproduce any of the Request documents in any material form (including photocopying or storage in any medium by electronic means) without the written permission of the Principal other than for use strictly for the purpose of preparing offers.

2.19 Post Acceptance Process

It is anticipated that the successful proponents will enter a 90-day non-binding due diligence period, after which, formal agreements will be offered based on the terms generally set out herein.

3. Participation in the EOI Process

3.1 Jurisdiction

The Project, the EOI and the final Contract Documents will be governed by the law of NSW. By lodging a Offer the Respondent irrevocably and unconditionally submits to the non-exclusive jurisdiction of the courts of NSW.

3.2 Costs of Offer

Respondents remain responsible for all costs incurred by them in connection with its offer whether before or after the submission date and whether incurred directly by them or their advisers regardless of whether such costs arise as a direct or indirect consequence of amendments made to the Request by the Principal. For the avoidance of doubt, the Principal shall have no liability whatsoever to Respondents for the costs of any negotiations conducted in the event that the Principal decides not to accept any Offers.

3.3 Canvassing of Officials

Any Respondent who solicits or attempts to solicit support for its offer or otherwise seeks to influence the outcome of the offer process by:

- a) offers of any inducement, fee, or reward, to any member or officer of the Principal, or any person acting as an adviser for the Principal; or
- b) canvasses any persons referred to in this document; or
- c) contacting any member or officer of the Principal about the Request or any process relating thereto, except as authorised by this Request including (but without limitation) for the purposes of discussing the possible employment transfer of the Respondent member or officer, may be disqualified from involvement in the RFQ process (without prejudice to any other civil remedies available to the Principal and without prejudice to any criminal liability which such conduct by a Respondent may attract), at the Principal's discretion.

3.4 Confidentiality

The Principal makes information available on condition that it is treated as confidential by the Respondent and is not disclosed, copied, reproduced, distributed or passed to any other person at any time except for the purpose of enabling an Offer to be made, for example by disclosure by a Respondent to its insurers or professional advisers, provided they have each given an undertaking at the time of receipt of the relevant information (and for the benefit of the Principal) to keep such



information confidential. Other than specified above, or as required by law, and save insofar as the information is in the public domain, Respondents shall not make any of the Information available to any other parties in any circumstances without the prior written consent of the Principal nor use it for any purpose other than that for which it is intended.

3.5 Statement of Business Ethics

Council is committed to the highest standards of honesty, fairness and integrity in all its business dealings. Council's Statement of Business Ethics sets out the standards of behaviour that Council expects from its private sector partners. These standards of behaviour relate to fair, ethical and honest dealings with Council, and ensuring that the best level of service is provided to the community. This document is also attached to this Offer document. Breaches of this Statement may constitute grounds for termination of this contract.

3.6 Non Collusion

Any Respondent who:

- a) fixes or adjusts the amount of its offer by or in accordance with any agreement or arrangement with any other Respondents; or
- b) enters into any agreement or arrangement with any other Respondent that it shall refrain from Offering or as to the amount of any Offer to be submitted; or
- c) causes or induces any person to enter such agreement or to inform the Respondent of the amount or approximate amount of any rival Respondent for the Contract; or
- d) canvasses any of the persons previously discussed in connection with the Offer or the outcome of the Offer process; or
- e) offers, agrees, or does; pay any sum of money, inducement or valuable consideration. This being directly or indirectly to any person for doing, having done, causing, or caused to be done in relation to any other offer or proposed offer any act or omission; or
- f) communicates to any person other than the Principal the amount or approximate amount of its proposed Offer (except where such disclosure made in confidence in order to obtain quotations necessary for the preparation of the Offers, for insurance or contract guarantee bonds and/or performance bonds or professional advice required for the preparation of an Offer).

may, at the discretion of the Principal, be disqualified from any further involvement in this Offer process (without prejudice to any other civil remedies available to the Principal and without prejudice to any criminal liability which such conduct by a Respondent may attract).

3.7 Publicity

Respondents must obtain the written approval from the Contact Officer before any disclosures relating to the offer or the contract are made to the press or in any other public domain. Respondents must not undertake any publicity activities with any part of the media in relation to the Offer or contract without the agreement of the Principal, including agreement on the format and content of any publicity.

END OF VOLUME 1 – CONDITIONS OF EXPRESSION OF INTEREST



~~Volume 2 – Conditions of Contract~~

Expression of Interest

Title EOI | The Welcome - Industrial Estate Land

DELETED

END OF VOLUME 2 – CONDITIONS OF CONTRACT

Volume 3 – Specification

Expression of Interest

Title EOI | "The Welcome" - Industrial Estate Land

Number PSC2025/059

This Volume contains the Specification required by this EOI. Proponents are to read and fully understand Council's requirements and propose a response that fully satisfies the detailed requirements

The Respondent will be required to enter into a legally binding purchasing agreement with includes but is not limited to:

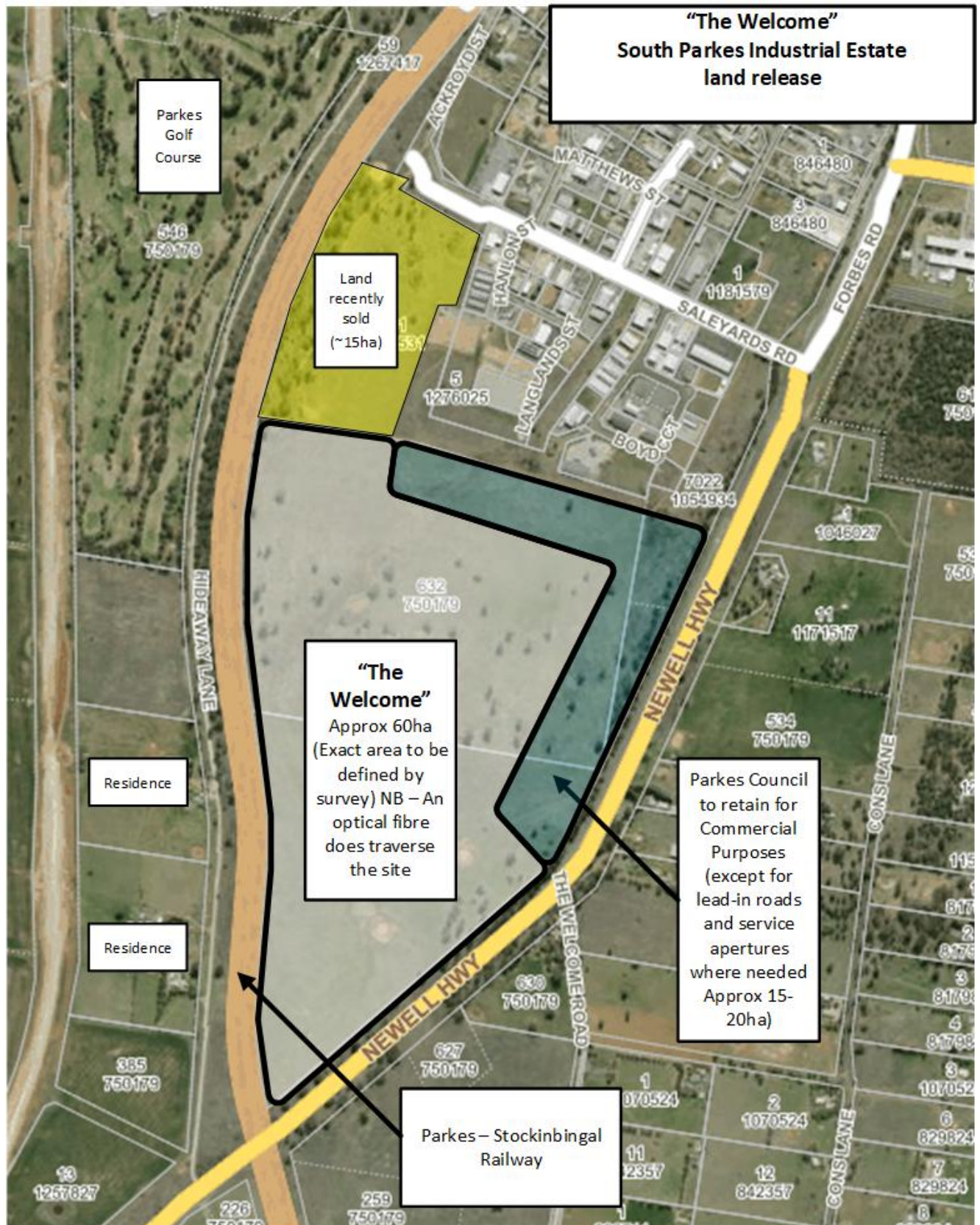
- The respondent to carry out all due diligence in relation the land.
- No reliance on the approval of a development application by Parkes Shire Council.
- A caveat that the development of the land must be developed in a manner that prevents proponents land-banking.
- There will be activation parameters in the contract to encourage commencement.
- A staged development would be considered.

4. Introduction

Parkes Industrial Estate is strategically situated on the south side of Parkes just off the Newell Highway and is a perfect place for your company to expand your business or establish a new business or office. It should be noted that the Newell highway will soon be re-routed to the new Parkes bypass.

Harvey Norman, Betta Electrical, Landmark and Reece Plumbing currently call the estate home just to name a few. More and more businesses are investing in the area all the time.

An unserviced allotment known as "The Welcome" industrial land of approximately 60 ha (final size to be determined by survey) that is suitable for B-double access is available. The Welcome land has frontage to the current Newell Highway and the Parkes to Stockinbingal Railway (ie Parkes - Stockinbingal - Melbourne, Parkes - Stockinbingal - Sydney).



5. Background Information

The Parkes Shire boasts a strong, diverse economy, with a Gross Regional Product (GRP) of over \$1 billion per year. The economy is underpinned by the key industries of agriculture and mining, but also has a strong transport and logistics industry, retail and public sector.

Parkes Shire Council endeavours to ensure that all communities within the Shire have a thriving local economy. A strong economy means more job opportunities, a vibrant community spirit, a growing population and greater access to education and health care services. It all adds up to a positive lifestyle maintained by essential growth and prosperity.

Growing and diversifying the economic base of the Shire is one of the key strategic objectives outlined in the Parkes Shire Community Strategic Plan. Council has adopted an Economic Development Plan to guide decision making in the areas of supporting existing local businesses, promoting the Parkes Shire, attracting investment and lobbying.

From a logistics perspective Parkes aspires to be a synchromodal city and our location is the catalyst to drive that aspiration. Situated on the current Newell Highway & Inland Railway between Melbourne and Brisbane at the intersection with the transcontinental railway linking Sydney to Perth, Adelaide and Darwin, establishes Parkes as a National Transport node and the crossroads of the Nation.

Synchromodality is the provision of efficient, reliable, flexible, and sustainable logistic services through the coordination and cooperation of stakeholders and the synchronization of operations within one or more supply chains driven by information and communication technologies (ICT) and intelligent transportation system (ITS) technologies. Synchromodality reduces costs, emissions, and delivery times while maintaining the quality of supply chain service through smart utilization of technology, automation, available resources and synchronization of transport flows.

Australia's logistics competitiveness will be heavily influenced by synchromodal and our capability in intelligent transportation system including, robotics, automation, autonomous vehicles and artificial intelligence. We see an automated, autonomous logistics sector in Parkes as a contributor to building those next generation jobs to ensure Australia's competitiveness into the future.

6. Outcomes

Purpose of the EOI is to select a Respondent (or respondents) who can attract, establish and build industry/industrial development on land at the Parkes Industrial Estate. Respondents must comply with relevant Legislation, Australian Standards and Planning Instruments.

As outlined above respondents will be assessed on the Proposed Development of the site including,

- Purchase price per meter
- Proposed development of the site, including extent and nature of the development and contribution to the local & regional economy.
- Demonstrated Intention, Capability and Capacity to establish the development including capital value, timeframes and financial capacity.
- Contribution to Parkes ethos including the SAP aspirations, contribution to Parkes as a National Transport Node, contribution to developing jobs of the future (for example automation, robotics, artificial intelligence).

END OF VOLUME 3 – SPECIFICATION

